

Earn 100% Commission

How It Works:

Every real estate company has its own commission structure with its agents. In most traditional real estate companies, the more you earn the more you pay.

At KW we believe the more you earn the more you deserve. So, we cap our commissions, which means after you've paid \$25,000 the market center & \$3,000 to KW International from your commissions you will then earn 100% commission for the remainder of your anniversary year.

The Keller Williams agent is on a 64/30/6% split

64% goes to the Agent

30% goes to the Market Center (capped at \$25,000)

6% goes to KW International (capped at \$3,000)

Every transaction you close is subject to a 30% split to the brokerage up to \$25,000.

This money helps to keep our office staffed, operating smoothly, and providing additional service to you and your business in the form of education, technology, and growth opportunities so that you can close more business.

After you've reached \$25,000 worth of a com

pany dollar, you will pay 0% to the brokerage for the remainder of your calendar year.

Every transaction you close is subject to at 6% split to KW International up to \$3,000.

This money helps to keep KW progressing as a company so that it can continue to provide updated education, technology, and resources to help you grow your business.

After you've reached \$3,000 in royalty, you will pay 0% to KW International for the remainder of your anniversary year.

We want you to cap:

A real estate company's commission structure is only as good as their offered training programs. As a successful agent, we believe that you should have access to and be learning from the best, which is why we offer a plethora of training. If you don't reach your cap, you owe the brokerage nothing! Our goal is to put you in a position to exceed your cap and take full advantage of our model.

Examples:

\$200,000 gross commission
\$25,000 to KW Philly
\$3,000 to KWRI
Net = \$172,000

(Around 23 \$300,000 homes sold at standard commission (3%),.. that's less than 2 a month)

\$100,000 gross commission
\$25,000 to KW Philly
\$3,000 to KWRI
Net = \$72,000

(Around 12 \$300,000 homes sold at standard commission (3%)...that's 1 house a month)

\$300,000 gross commission
\$25,000 to KW Philly
\$3,000 to KWRI
Net = \$272,000

(Around 34 \$300,000 homes sold at standard commission (3%)...that's 3 houses house a month)

kw PHILLY
KELLERWILLIAMS.